

FNBT NEWS

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Davis introduces realtors to new mortgage loan options

Realtors in the metro area discovered First National Bank & Trust Co. new mortgage loan options from Vice President Mortgage Lender Dana Davis during a lunch and learn at FNBT-SWOKC on March 5.

As realtors and bankers sat down to eat lunch catered by Ted's Café Escondido, FNBT President and CEO John Gorton began the program by welcoming everyone and introducing the City Manager.

Mustang City Manager Tim Rooney spoke about how the community is growing and what changes to expect in the upcoming years in Mustang.

After lunch, Dana Davis, vice president mortgage lender, introduced her team and spoke about the mortgage option programs including rates and introduced some of the newest programs offered at FNBT like the HUD 184 loan.

"Not every customer fits the same criteria," Davis said. "The different programs we offer fit a wide range of borrowers who may not have been able to be approved with the common Conventional or FHA loan."

"Our FHLB loan is one of our most popular loans since we service the loan in the bank," Mortgage team Loan Processor Tracey Aycox said. "When receiving feedback from customers, a lot of clients do not like their loans being sold to an investor and being serviced in another city. What I think customers like about our service the most is how convenient it is to be able to walk into any of our bank locations to make a payment and to actually speak to a person face to face if they have questions about their loan."

Ending the program, Vice President Shannon Christian presented door prizes and handed out FNBT decorated cookies.



First National Bank Manager Lanier Lee and Vice President Shannon Christian greet each realtor as they enter the community room at FNBT-SWOKC, to lunch and learn about the mortgage loan option program provided by FNBT Vice President Dana Davis.